



Major Gifts Officer

Roger Williams University is seeking an experienced fundraising professional to serve as a Major Gifts Officer. As a 52-year-old independent, coeducational liberal arts university we have quickly established ourselves as a leader in higher education. A dynamic educational environment in which students live and learn to be global citizens, the University is committed to its mantra of *learning to bridge the world*. With 40 academic programs and a robust array of co-curricular activities available on its waterfront campus in historic Bristol, R.I., RWU looks to a set of core values in fulfilling its mission to prepare students for life as 21st century citizen-scholars. Under the leadership of President Roy J. Nirschel, Ph.D., the institution has achieved unprecedented enrollment and financial successes. Currently, *U.S. News & World Report* has named RWU the seventh-ranked baccalaureate college in the north.

Reporting to the Senior Vice President for Enrollment and Advancement, the Major Gifts Officer is an experienced development professional who is responsible for managing a portfolio of 150 – 200 major gifts prospects while identifying future prospects. Major Gifts Officers are expected to secure gifts on a progressively increasing scale. In addition to maintaining organized records and documenting contacts, the Major Gifts Officer will actively participate in prospect strategy and departmental meetings while maintaining communications with the development staff. The ideal candidate must be able to articulate the overall vision and strategic direction of the University while maintaining a strong grasp of institutional data. Solid communication and interpersonal skills with the aptitude for persuasion are necessary to be successful in this position. Being results-driven with the talent for creative problem solving is a plus.

A Bachelor's degree is required as is 5 years of fundraising experience in a not-for-profit or higher education organization. A Master's Degree and a proven track record in successful major gift solicitation are preferred.

Interested applicants should send cover letter and resume to:
Human Resources, Roger Williams University, One Old Ferry Road, Bristol, RI 02809 or
human_resources@rwu.edu indicating Ref #10-009.

Roger Williams University is an Equal Opportunity Employer committed to inclusive excellence and encourages applications from underrepresented populations